



**HEALTHCON**

REGIONAL 2020

**VIRTUAL**

CONFERENCE PROGRAM

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## DEAR CONFERENCE ATTENDEES



Welcome to AAPC Regional HEALTHCON 2020 and thank you for joining us. It's been quite a year, to say the least. I hope everyone is staying safe and healthy during this time and hope you are ready for an unforgettable experience, filled with education, networking, and most of all — fun.

We've lined up an outstanding array of speakers, sessions, exhibitors and countless opportunities for learning and advancing your career. We've also included virtual cafes and other platforms for you to network with peers and exhibitors, catch up with old colleagues and enjoy some comradery between sessions. While the conference is 100% virtual, the return on your investment will be immeasurable.

I hope that you'll take advantage of these opportunities, attending the daily educational sessions going on throughout the conference. And just as I did for HEALTHCON 2020, I challenge you to establish at least three new connections before the conference is over.

Topics for this year's Regional HEALTHCON will include E/M guideline changes, risk audits, compliance, mental health, anatomy and physiology, and much more. Be sure not to miss Michael Miscoe, AAPC National Advisory Board President, kicking off the event with his State of AAPC address on August 12 at 10:00 a.m. (EST) (7:00 (PST), 8:00 (MST) 9:00 a.m. (CST)). It is sure to be an inspiring and timely address that all will enjoy.

I appreciate your participation and dedication to AAPC and Regional HEALTHCON. Thank you for joining us.

Best regards,

A stylized, handwritten signature in black ink, consisting of several fluid, overlapping strokes.

**AAPC CEO Bevan Erickson**

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### **Bevan Erickson, CEO, AAPC**

*Bevan joined AAPC in 2007 and serves as its chief executive officer. Prior to AAPC, he spent a decade in the high-tech industry where he excelled at web marketing and technology-based product development. He grew up in Northern California, was educated at Brigham Young University, met his wife in Alaska, and has settled down to raise his four boys on a small lake in the mountains of Northern Utah. He enjoys family, water sports, cycling, traveling, and work - in that order. He is blessed to work with an amazing group of professionals within AAPC who both collectively and individually are relentless in their drive to make our organization and members successful.*

## LOCAL CHAPTER OFFICERS



### 2019 Officer of the Year

#### MARIARITA GENOVESE

##### We all know her as “Rita”!

Active in her chapter for years, Rita is currently serving as the president of the Philadelphia Pennsylvania Chapter. She has also served as vice president and member development officer. Full of energy and extremely knowledgeable about being an officer, she is a natural mentor to other officers. She loves to visit chapters, recently traveling to New Jersey, New York and Ohio. The amazing thing about this is she is doing it all AT HER OWN EXPENSE! While serving on the AAPCCA Board of Directors she traveled to multiple states, assisting with officer training. There are not many officers who dedicate as much time, effort and love as she does to her members. No wonder why everyone loves Rita!

### It’s a Tie –Two Chapters Share the Honor of Chapter of the Year for 2019

#### Congratulations to Billings Montana and Minneapolis Minnesota

##### And here’s what makes them both so outstanding...

#### BILLINGS MONTANA

##### 2019 Officers:

Jane Hansen president, Amanda Standley – vice president, Kristen Diede, - education officer, Tiffany Meier – secretary, Jenny Jacobsen – treasurer, Michelle Qualls – member development officer.

The officers of this chapter went above and beyond this year, by paying close attention to individual members. For example, the officers bought books for a chapter member who is disabled and then purchased additional coding books to give away to members at their chapter conference. They also awarded scholarships to local seminars, registration scholarships to HEALTHCON, and even raffled off a plane ticket for a member to attend a conference! Because of their remote location, they have been testing a combination meeting/webcast with members on-site and those too far away to attend, in an effort to accommodate all local AAPC members.

#### MINNEAPOLIS MINNESOTA

##### 2019 Officers:

Kerri Larson – president, Ruby Woodward – vice president, Samantha Sloggy – education officer, Kelly Jo Moore – secretary, Lori Lindahl – treasurer, Ashley Hanson – member development officer

These officers went the extra mile in everything they did! Keeping the members in mind they hosted additional meetings, exams – all of which were ADA approved, and several review classes. They gave a very generous donation to the Hardship Fund and sponsored their own chapter mentoring program. When looking at the geographical location of their members, they realized they weren’t able to accommodate those who are too far away to attend meetings. So in an effort to include them, they added an expansion meeting to the West Metro!

## CONFERENCE SCHEDULE: WEDNESDAY, 12 AUGUST, 2020

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### General Session

08:00 AM - 09:00 AM | 1.0 CEU

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#### CONFERENCE WELCOME

Michael D Miscoe, Esq, CPC, CPCO, CPMA, CASCC, CCPC, CUC

**Session Description:** Join Michael Miscoe President of AAPC's National Advisory Board for his State of AAPC address. He will cover exciting new and upcoming developments within your organization, why we're moving in these directions, and how these evolutions will impact your daily life, both inside and outside of work.

**Room:** AAPC GS

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### General Session

09:00 AM - 10:15 AM | 1.25 CEUs

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#### WHAT HAPPENS WHEN E/M GUIDELINES CHANGE?

Raemarie Jimenez, CPC, CDEO, CIC, CPB, CPMA, CPPM, CANPC, CRHC,  
AAPC Approved Instructor

**Session Description:** How will this affect you? This session will discuss the upcoming changes to the E/M Documentation Guidelines released in the Proposed and Final Rules, and what changes to expect in years to come. We will review case examples and determine how overall code selection will be impacted applying changes to the guidelines. This will be an interactive session where the audience will be encouraged to share their best practices. Come be part of the solution to a complex coding structure.

**Room:** AAPC GS

#### BREAK

 10:15 AM - 10:30 AM

Take some time to stretch, refresh your water and go to your next session room.

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## Breakout Session 1

10:30 AM - 11:45 AM | 1.25 CEUs

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### 1A PERIPHERAL VASCULAR DISORDERS

Sharon Jane Oliver, CPC, CDEO, CPMA, CRC, Approved-Instructor

**Session Description:** Peripheral coding is a comprehensive area based on proper catheter selection as well as knowledge to identify the hierarchies required for correct reimbursement. The coder must recognize when to use the endovascular revascularization codes for the procedures on the legs vs. identifying when vascular family order is appropriate along with supervision and interpretation codes. A thorough understanding of the CPT guidelines to ensure correct coding is required.

**Room:** Aspen

### 1B LET'S SIMPLIFY GENERAL SURGERY CODING

Christopher Chandler, MHA, MBA, CPC, CGSC

**Session Description:** General surgery is a specialty that covers a wide range of conditions and procedures. Due to this, there are numerous coding guidelines from many sources that can make this specialty particularly complicated. This presentation will help simplify general surgery coding by compiling and reviewing these various coding guidelines and have a detailed review of the procedures, diagnosis, and coding for breast procedures, hernia repairs, abdominal procedures, and more. We will review important CPT guidelines, CPT Assistance instructions, American College of Surgeons recommendations, and NCCI edits and guidelines.

**Room:** Birch

### 1C THE LANGUAGES OF MEDICINE – BEYOND ICD-10-CM, CPT AND HCPCS CODES

Kathleen Tierney, CPC, CPC-P, CPMA, CRC, CEDC, CEMC, CGSC, COBGC,  
AAPC Approved Instructor

**Session Description:** This session will cover some of the OTHER code sets - SNOMED, LOINC, RxNORM, and others, and how they are used in healthcare.

**Room:** Cedar

## 1D THAT WAS THEN THIS IS NOW

**MariaRita Genovese, CPC**

**Session Description:** One of the greatest challenges of managing a multigenerational workforce is getting each generation to acknowledge and respect the unique attributes of the others. This session will give guidance to leaders to motivate all generations to reach the common goals of the organization.

**Room:** Duskwood

## 1E MEDICAL NECESSITY - DEFINING, DOCUMENTING, AND DEFENDING

**Kimberly Garner Huey, COC, CPC, CPCO**

**Session Description:** Definitions of medical necessity vary – depending on who you are – physician, coder, biller, payer. This session will explore and apply the definitions to the medical practice. From helping physicians document appropriately to supporting why they did what they did to assigning the right codes and modifiers to appealing to receive the payment deserved.

**Room:** Elm

## 1F REIMAGINING E/M OFFICE VISITS FOR 2021 AND BEYOND

**Zachary Hochtetler, CPC**

**Session Description:** The CPT® E/M office visit codes (99201-99215) are the most commonly billed codes in medicine, representing nearly a quarter of Medicare Part B spend annually. Over the past year, the AMA worked with numerous stakeholders, including the Centers for Medicare & Medicaid Services (CMS), commercial payers and medical specialty societies, to achieve the first overhaul of E/M office visit documentation and coding in more than 25 years. This new approach is a significant step towards modernizing patient care in the office that both reduces administrative burden for the clinicians and health care providers, as well as creates incentives to provide better patient care.

Because these landmark revisions will affect nearly every specialty, the AMA led a consensus-driven, open and transparent workgroup process that engaged participants with diverse medical specialty backgrounds. As the health care ecosystem prepares for deployment of these changes on Jan. 1, 2021, the AMA continues to lead the charge on education and implementation so that the positive effects can be felt immediately.

During this session, attendees will gain insight into the collaborative process behind the reimagined approach to office visits, an overview of the E/M office visit revisions, and the anticipated impact this first wave of revisions will have on other areas of E/M into the future.

**Room:** Fir

### LUNCH BREAK - EXHIBITOR DEMOS

**🕒 11:45 AM - 12:45 PM**

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**Room:** AAPC VC



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## Breakout Session 2

12:45 PM - 02:00 PM | 1.25 CEUs

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### 2A CODING FOR COMMON PROCEDURES IN A PRIMARY CARE SETTING

**Nate Felt, CPC**

**Session Description:** Primary Care providers have a lot on their plate. This presentation will dive into the common procedures seen in a primary care setting. This includes fracture care, injection, lesion removal, repairs and others. We will review these procedures from a clinical perspective and go over the coding concerns as well. This presentation should help to give you tools to help providers document and report the correct codes for the procedures performed.

**Room:** Aspen

### 2B CODING FOR OBSTETRICS

**Peggy A Stilley, CPC, CPB, CPMA, COBGC, AAPC Approved Instructor**

**Session Description:** Obstetrical care covers services provided to a patient for an extended period of time. The global period for pregnancy is different from global surgery days. Understanding what is billable during this extended time can eliminate unnecessary denials or timely filing issues. We will also discuss the business side of obstetrics and necessary communication that should occur between the business office and the patient.

**Room:** Birch

### 2C EMERGING PAYMENT MODELS AND THE EFFECT ON HOSPITALS

**Marianne Durling MHA, RHIA, CCS, CDIP, CPC, CPCO, CIC, Approved-Instructor**

**Session Description:** This session will focus on emerging payment models in healthcare and their impact on hospital coding and billing. We will review value based care, population health, ACO's and quality metrics and trending. We will review the impact these have on RCM, CDI and compliance and how all these areas must work together for improved patient outcomes and appropriate reimbursement.

**Room:** Cedar

## 2D #PROFESSIONALISM

MariaRita Genovese, CPC

**Session Description:** Our first impressions are generated by our experiences and our environment, which means that we can change our first impressions. This session will review how making a good first impression can equate into a lasting professional career.

**Room:** Duskwood

## 2E PROVIDING EXPERT TESTIMONY

Michael D Miscoe, Esq, CPC, CPCO, CPMA, CASCC, CCPC, CUC

**Session Description:** This presentation will outline the legal standards for offering expert opinion testimony, tips on how to develop an objective opinion in compliance with those rules, tips on preparation of effective expert reports and tips on providing expert testimony both at deposition and trial.

**Room:** Elm

## 2F E/M FUNDAMENTALS FOR 2021 GUIDELINES

Jaci J. Kipreos, COC, CPC, CDEO, CPMA, CEMC, AAPC Approved Instructor

**Session Description:** The E/M documentation guidelines for new and established patient visits are changing effective January 1, 2021. In this session we will review the new concepts and definitions so you understand the guidelines. This session is recommended prior to taking the specialty sessions in this conference track.

**Room:** Fir

### EXHIBITOR DEMOS

 02:00 PM - 03:00 PM

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## Breakout Session 3

3:00 PM - 04:15 PM | 1.25 CEUs

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### 3A CODING PREVENTATIVE CARE SERVICES

**Shannon O'Tyson DeConda, CPC, CPMA, CEMC, AAPC Approved Instructor**

**Session Description:** Preventive care is often a confusing topic, and defining the differences between chronic disease management, wellness, IPPE, and AWW is often a confusing differentiation. Let's also complicate that with a sick visit in conjunction with any of these preventive services- when is that reportable and what level of service can be billed with such a comprehensive encounter. During this session we will define each type of preventive encounter, the documentation expectations of each, as well as speaking to visits billable in addition to the preventive encounter. Attendees will leave with a checklist of documentation expectations, and modifier 25 considerations to ensure accurate documentation, billing, and reimbursement for services provided.

**Room:** Aspen

### 3B NICU AND PEDS - CODING FOR EVERYDAY CHALLENGES

**Jessica Miller, CPC, CPC-P, CGIC**

**Session Description:** We will learn the basics of Ped coding and including NICU coding guidelines. Throughout the presentation we will review common coding denials and how to prevent them, how to improve documentation and how to discuss queries with physicians. As we examine real-life scenarios, we'll see the necessity of good documentation and identify instances where a follow-up query would help clarify.

**Room:** Birch

### 3C OUTPATIENT CDI STRATEGIES FOR SUCCESS

**Colleen Gianatasio, CPC, CPC-P, CPMA, CRC, AAPC Approved Instructor**

**Session Description:** Participants will learn how an effective outpatient CDI program will ensure complete and comprehensive coding and documentation at the point of care. Join us for an interactive discussion on how outpatient cdi can take your risk adjustment and quality efforts to the next level!

**Room:** Cedar

## 3D LEADERSHIP AND COMMUNICATION

**Brenda R Edwards, CPC, CDEO, CPB, CPMA, CPMS, CRC, CEMC,  
AAPC Approved Instructor**

**Session Description:** Whether you are a boss, a leader or have one of these, we can all learn from this presentation. We will review typical qualities of a boss and a leader. We will also discuss generational differences and how we communicate with the different ages. This session will finish up with communication styles and how to handle some difficult situations that you might be presented with.

**Room:** Duskwood

## 3E DEVELOPING AND IMPLEMENTING AN AUDIT PROGRAM FOR PHYSICIAN SERVICES

**Sandra Kay Giangreco Brown, RHIT, COC, CPC, COBGC,  
AAPC Approved Instructor**

**Session Description:** You know you need to audit, but you want to make the most of your limited resources – how do you focus on what's most important and structure your audits for the most impact? Why physician practices don't audit, the benefits of an audit program, what areas should be audited, the benefits of an internal auditor versus an external auditor, the protection provided by attorney-client privilege and more. From timing of the audit to choosing the auditor and the audit sample to delivering the results and educating the physicians, this session walks you through every aspect of the physician audit process.

**Room:** Elm

## 3F E/M GUIDELINES 2021 - OB/GYN

**Peggy A Stilley, CPC, CPB, CPMA, COBGC, AAPC Approved Instructor**

**Session Description:** This session is intended for the attendee who has seen the layout of the new guidelines and is ready to go a step further. In this session we will address the documentation issues surrounding the new guidelines that are unique to OB/Gyn. We will review OB/Gyn cases and talk through education strategies for your providers.

**Room:** Fir

## CONFERENCE SCHEDULE: THURSDAY, 13 AUGUST, 2020

### General Session

08:00 AM - 09:15 AM | 1.25 CEUs

#### TELEMEDICINE PANEL

Colleen Gianatasio, CPC, CPC-P, CPMA, CRC, AAPC Approved Instructor;  
Leonta Williams, CPC, CPCO, CRC, CEMC, CHONC;  
Marianne Durling MHA, RHIA, CCS, CDIP, CPC, CPCO, CIC, Approved-Instructor;  
Stephanie M Sjogren, CPC, CDEO, CPMA, AAPC Approved Instructor

**Session Description:** During this session a panel of experts representing the provider, facility, and payer perspectives will be discussing best practices for navigating the ongoing changes with telemedicine and telehealth regulations. There are so many changes occurring it is difficult to keep up. The panel will answer questions from the audience.

**Room:** AAPC GS

#### BREAK

 09:15 AM - 09:30 AM

Take some time to stretch, refresh your water and go to your next session room.

### Breakout Session 4

09:30 AM - 10:45 AM | 1.25 CEUs

## 4A NCCI: THE STORY

Lori A Cox, CPC, CPMA, CEMC, CGSC, CHONC, AAPC Approved Instructor

**Session Description:** The Correct Coding Initiative (CCI) contains edits that show when codes cannot be billed together. Navigating these edits is not an easy task. We will look at the history of these edits, why they exist, and where you can find them. Then, we will talk about the nuances of applying the edits. We will look at modifier 59 in particular, as well as modifiers 25 and 51. This session will be beneficial to surgical coders and auditors of any specialty, but anyone wanting to learn the basics of these edits will find value.

**Room:** Aspen

## 4B TESTING, TESTING, 123 & HBAI: RECENT CHANGES IN PSYCHIATRY CODING

Annie Allred, CPC

**Session Description:** This course will cover the new psychological and neuropsychological testing, and health behavior assessment and intervention coding guidelines. We will cover the difference between “administration and scoring” codes and “evaluation services” codes. We will discuss time statements, commonly used tests, clinical processes, CCI edits, diagnosis coding, and more for these services. We will also review the 2020 coding changes for health behavior assessment and intervention and discuss the underutilization of these codes.

**Room:** Birch

## 4C WHAT THE C-SUITE SHOULD KNOW ABOUT CLINICAL DOCUMENTATION INTEGRITY (CDI) PROGRAMS

Leonta Williams, CPC, CPCO, CRC, CEMC, CHONC

**Session Description:** Deciding to implement, expand or reorganize your CDI program? This will walk session through the CDI program process from a continuum of care standpoint. Identifying and discussing key points of a successful program. Upon completion of this session, participants will be able to; Identify CDI Goals, Classify the structure of a successful CDI program, Look at work flow and associated Metrix for success, Examine collaboration, Discuss physician education, and Review Implementation strategies.

**Room:** Cedar

## 4D LEADERSHIP IN AN EVOLVING HEALTHCARE CULTURE

Rhonda Buckholtz, CPC, CDEO, CPMA, CRC, CENTC, CGSC, COBGC, COPC, CPEDC, Approved-Instructor

**Session Description:** In this time of fast change and highly charged emotions leadership is more important than ever. We will go over core leadership values and how to engage them in an highly charged environment. We will discuss:

- Core values
- How to deal with team members in high stress
- How to influence under anxiety
- Examples on success stories

**Room:** Duskwood

## 4E FORENSIC ANALYSIS - PREPARING AN EXPERT REPORT

Michael D Miscoe, Esq, CPC, CPCO, CPMA, CASCC, CCPC, CUC

**Session Description:** This presentation will address the forensic audit process from the perspective of preparing a compelling expert report. Federal rules regarding admissibility of opinion evidence and the relationship of those rules to the content of an expert report will be discussed. Attendees will also receive recommendations regarding report structure. Finally, we will address common errors in reports that diminish their admissibility or usefulness.

**Room:** Elm

## 4F E/M GUIDELINES 2021 - PRIMARY CARE/FAMILY MEDICINE

Peggy A Stilley, CPC, CPB, CPMA, COBGC, AAPC Approved Instructor

**Session Description:** This session is intended for the attendee who has seen the layout of the new guidelines and is ready to go a step further. In this session we will address the documentation issues surrounding the new guidelines that are unique to Primary Care and Family Medicine offices. We will review cases that are pertinent to these providers and talk through some educational strategies for your providers.

**Room:** Fir

### BREAK

 10:45 AM - 11:00 AM

Take some time to stretch, refresh your water and go to your next session room.

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## Breakout Session 5

11:00 AM - 12:15 PM | 1.25 CEUs

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### 5A WHAT YOU NEED TO KNOW: COVID-19 CODING AND DOCUMENTATION

Laura M Anderson, BSN, RN, CCDS; Danielle Erickson, CPC

**Session Description:** During this session, we will review the past, present, and future outlook of COVID-19 as it impacts coders, CDI, and HIM. We will review the coding guidelines with a blend of coding and CDI case scenarios such as pneumonia, sepsis, bronchitis, and respiratory failure.

**Room:** Aspen

### 5B INFUSION, HYDRATION, INJECTION CODING

Michele M Stevens, CPC, CPMA

**Session Description:** Understanding the hierarchy of infusion, hydration & injection coding while following coding guidelines that appear to point you in another direction as you've just read an NCCI edit for a specific drug that required hydration pre/post a chemo infusion that you thought you didn't code hydration. Let's dig into this together, but remember each MAC has their own specific guidance that must be researched well before you determine how to write a policy for your department and this is as one of those areas that every organization should have one on file.

**Room:** Birch

### 5C COVID AND HOSPITAL COMPLIANCE – COMPLIANCE BEFORE, DURING AND AFTER A PUBLIC HEALTH EMERGENCY

Marianne Durling MHA, RHIA, CCS, CDIP, CPC, CPCO, CIC, Approved-Instructor

**Session Description:** This session will focus on compliance lessons learned during the recent COVID pandemic. We will talk about compliance changes during the PHE as well as the new normal after the pandemic. Attendees will learn about compliance concerns post-pandemic. We will also review telehealth compliance before, during and after the pandemic.

**Room:** Cedar



## 5D BILLING AND DENIALS

Joan Snodgrass, CPC, CPB, CRC, Approved-Instructor

**Session Description:** Learn the importance of how each role in physician office affects the revenue cycle. Insurance verbiage and denial resolution.

**Room:** Duskwood

## 5E CARDIOTHORACIC SURGERY FROM A CODER'S PERSPECTIVE

Tyler Griffeth, CPC, CPRC

**Session Description:** Cardio Thoracic surgery includes procedures that are complex, time consuming, risky, and expensive. Consequently, there are a myriad of coding guidelines and payer policies that make the coding surrounding this specialty complex. In this session we will discuss CPT guidelines, NCCI edits, instructions found in CPT Assistant, and specialty society recommendations Attendees can expect to enhance their understanding of Cardio-thoracic surgery coding by hearing simplified explanations of coding guidelines and reviewing the highest risk, highest cost procedures, typical documentation recommendations review and ICD-10 coding associated with these services.

**Room:** Elm


## 5F E/M GUIDELINES 2021 - CARDIOLOGY

Jaci J. Kipreos, COC, CPC, CDEO, CPMA, CEMC, AAPC Approved Instructor

**Session Description:** This session is intended for the attendee who has seen the layout of the new guidelines and is ready to go a step further. In this session we will address the documentation issues surrounding the new guidelines that are unique to Cardiology. We will review cardiology cases and talk through education strategies for your providers.

**Room:** Fir

### LUNCH BREAK - EXHIBITOR DEMOS

 12:15 PM - 01:00 PM

Take this chance to see a demo with one of our exhibitors. Learn about their products and services.

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## Breakout Session 6

01:00 PM - 02:15 PM | 1.25 CEUs

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### 6A VENTILATOR MANAGEMENT

Louis Jimenez, RRT, CHT

**Session Description:** In this session we will discuss ventilator management as it relates to pandemic events and restrictive pulmonary diseases including pneumonias, pneumonitis, sepsis, and adult respiratory distress syndrome. We will review mitigation of respiratory symptoms, initiation of mechanical ventilation, and ventilatory challenges associated with restrictive pulmonary disease.

**Room:** Aspen

### 6B FROM ABRASIONS TO ZIKA VIRUS: LIFE IN THE ER

Felice E McNair, CPC, CPMA, CEMC

**Session Description:** We will take a deep dive into the patient experience in the ER (from triage to discharge), the importance of Medical Necessity in ER E/M leveling and auditing, and the finite details of ER coding (trauma, critical care, behavioral health)

**Room:** Birch

### 6C HOW TO REVIEW RECORDS FOR RISK ADJUSTMENT

Colleen Gianatasio, CPC, CPC-P, CPMA, CRC, AAPC Approved Instructor

**Session Description:** You've learned the Essentials of Risk Adjustment and now you want to learn more. This session will allow participants the chance to review some chart review challenges as it pertains to accurately coding for risk adjustment. We will dissect and code charts for some of the most prevalent chronic conditions like diabetes, COPD, and congestive heart failure.

**Room:** Cedar

### 6D REVENUE CYCLE MANAGEMENT - A RIDE-ALONG-JOURNEY WITH A CLAIM

Gina Piccirilli, CPC, CPMA

**Session Description:** Presentation will cover the life cycle of a claim. From the creation process at the front desk through the appeal process, We will discuss Check in and

out process; the first line of defense. Charge capture, charge entry auditing. Claims management and compliance with insurance carriers claim requirements. Patient statements. Payment and denial posting, Insurance followup and denial and appeals management. Patient collections and Payor management.

**Room:** Duskwood

## 6E DEEP DIVE – THE INCIDENT-TO RULE

**Michael D Miscoe, Esq, CPC, CPCO, CPMA, CASCC, CCPC, CUC**

**Session Description:** This advanced interactive session will outline, through common examples, the more problematic elements of the CMS incident-to rule, which is applicable to outpatient services. This program will address the compliance risks associated with reporting services under this rule. Attendees will be asked to work through a number of common scenarios to “operationalize” their understanding of some of the more commonly problematic components of the rule, which include: • What it means to establish that care is “integral although incidental” to the physician’s professional service • How licensure issues impact compliance with the Incident-to rule under the auxiliary person definition. • How or if the rule applies to care supervised by non-physician practitioners.

**Room:** Elm


## 6F E/M GUIDELINES 2021 - OFFICE VISITS WITH MINOR OFFICE PROCEDURES

**Lori A Cox, CPC, CPMA, CEMC, CGSC, CHONC, AAPC Approved Instructor**

**Session Description:** This session is intended for the attendee who has seen the layout of the new guidelines and is ready to go a step further. In this session we will address the documentation issues surrounding the new guidelines and how to apply these guidelines when minor procedures are performed in the office on that same date of service. Will combine the old ( modifier documentation) with the new ( new guidelines ) and consider the documentation requirements and reporting requirements.

**Room:** Fir

### EXHIBITOR DEMOS

 02:15 PM - 03:15 PM

Take this chance to see a demo with one of our exhibitors. Learn about their products and services.

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## Breakout Session 7

03:15 PM - 04:30 PM | 1.25 CEUs

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### 7A MODIFIERS - WHAT DO THEY ACTUALLY MODIFY

Kathleen Tierney, CPC, CPC-P, CPMA, CRC, CEDC, CEMC, CGSC, COBGC,  
AAPC Approved Instructor

**Session Description:** In this session, we will review the most common CPT and HCPCS modifiers, their definitions, and when they are used.

**Room:** Aspen

### 7B DEEP DIVE INTO COMMON ORTHOPEDIC SURGERIES

Nate Felt, CPC

**Session Description:** We all become better coders as we gain a better understanding common orthopedic surgeries. This presentation will dive deep into and take a clinical look at common orthopedic surgeries. We will help paint the picture for these surgeries by reviewing operative notes as well. We will learn more about common knee, hip, and shoulder surgeries, so that attendees are better able to communicate with orthopedic surgeons about coding concerns.

**Room:** Birch

### 7C ICD-10-CM CODING FOR COVID-19 HOSPITAL ADMISSIONS

Leonta Williams, CPC, CPCO, CRC, CEMC, CHONC

**Session Description:** Hospitals across the nation and globally have been deeply impacted by the high number of COVID-19 patient admissions. The virus and its related conditions have not only impacted hospital capacity, utilization rates, patient care/outcomes, but also documentation, coding, billing and reimbursement procedures. Medical coders and CDI professionals were introduced to a new virus which required new diagnosis code(s), coding guidelines and internal facility policies. As an industry, we are all still learning how to apply these new guidelines to make sure critical data is captured for research and reporting, accurate codes are assigned and proper reimbursement made. During this session we will review the ICD-10-CM guidance for coding COVID-19 hospital stays. We will discuss the most common respiratory conditions seen alongside this virus and we will work through some of the nuances of “positive test,” “negative test,” and “presumed positive test” results. We will address variations in principal diagnosis code assignment for COVID-19 admissions

where sepsis, pregnancy or trauma is also indicated. This session will also include a look at DRG assignments through case examples. We are all in this together, so come prepared to share your experience, concerns and successes.

**Room:** Cedar

## 7D WINNING TACTICS FOR NEW PROVIDER EDUCATION

**Victoria Marie Moll, CPC, CPMA, CRC, CPRC, Approved-Instructor**

**Session Description:** This presentation will cover the template and timelines that provide best outcomes for compliant providers. When to meet, how many cases to review, and how to sculpt the best education right off the bat.

**Room:** Duskwod

## 7E COMPLIANCE AND ETHICS FOR PRACTICE ADMINISTRATORS

**Rhonda Buckholtz, CPC, CDEO, CPMA, CRC, CENTC, CGSC, COBGC, COPC, CPEDC, Approved-Instructor**

**Session Description:** Managing the overall financial picture of a practice while maintaining compliance can be a hard task. Driving key performance indicators and increasing revenue efforts can pose a conflict to compliance efforts. In this webinar we will discuss:

- How to maintain a culture of compliance while still improving bottom lines
- Key areas to watch for revenues vs compliance
- Case examples
- Tips on how you can achieve both a healthy bottom line and stay compliant

**Room:** Elm

## 7F E/M GUIDELINES 2021 - DOCUMENTATION HURDLES

**Jaci J. Kipreos, COC, CPC, CDEO, CPMA, CEMC, AAPC Approved Instructor**

**Session Description:** The new guidelines for 2021 provide a new way to evaluate the documentation associated with medical decision making. We have been provided with expanded definitions of some familiar terms and definitions of some new phrases. Along with this is still the need to document with clarity. The expectation of thorough documentation did not go away. In this session we will review the documentation requirements that may pose the biggest hurdle for your providers to over come. We will discuss strategies to help your providers understand the documentation that will be necessary to explain their work.

**Room:** Fir

## EXHIBITORS

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General Session	<b>Conference Welcome</b>		1.0
General Session	<b>What Happens When E/M Guidelines Change?</b>		1.25
Session 1			1.25
Session 2			1.25
Session 3			1.25
General Session	<b>Telemedicine Panel</b>		1.25
Session 4			1.25
Session 5			1.25
Session 6			1.25
Session 7			1.25
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# HEALTHCON2021

— DALLAS —

A photograph of the Dallas skyline at dusk. The sky is a mix of orange and blue. Several skyscrapers are visible, including the Reunion Tower with its illuminated sphere. The buildings are lit up with various colors, including green and blue.

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