



# HEALTHCON REGIONAL 2021

OCTOBER 4-6 | CHARLESTON, SC

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AAPC CEO

# Bevan Erickson



## Dear Attendees,

On behalf of us all at AAPC, I extend a warm welcome to HEALTHCON Regional 2021. This year promises to be outstanding, with so many opportunities to learn, grow professionally, and extend your professional network — in person or virtually.

Speakers will be sharing insights and learnings about the latest developments in the business of healthcare. A few essential, not-to-be-missed topics for everyone in our industry include an audit track dedicated to the 2021 guidelines for evaluation and management services, telemedicine and telehealth updates, and best practices in revenue cycle management.

I encourage you to take time between sessions and introduce yourself to as many colleagues as possible in-person or at one of our virtual cafes. We want you to leave the conference with more than just the guidance of industry experts, more than all the learning you'll absorb, and more than the 15 CEUs you'll earn. We want you to leave with new friends, new possibilities, and most important, great new memories.

Dive in head first, sign up for as many sessions as you can, speak with as many exhibitors as possible, and attend the reception and conference meals. Seize the day and reap all the benefits of being among hundreds of like-minded colleagues with similar goals.

Thank you for attending. We welcome you to HEALTHCON Regional 2021 and very much look forward to yet another memorable conference.

**Final Note:** For those attending in-person and concerned about COVID-19, the hotel and event organizers will maintain strict adherence to local mandates, as well as recommendations from the Events Industry Council and the U.S. Centers for Disease Control and Prevention.

Sincerely,

A handwritten signature in black ink, appearing to read "Bevan Erickson".

Bevan Erickson, AAPC CEO

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*Bevan joined AAPC in 2007 and serves as its chief executive officer. Prior to AAPC, he spent a decade in the high-tech industry where he excelled at web marketing and technology-based product development. He grew up in Northern California, was educated at Brigham Young University, met his wife in Alaska, and has settled down to raise his four boys on a small lake in the mountains of Northern Utah. He enjoys family, water sports, cycling, traveling, and work – in that order. He is blessed to work with an amazing group of professionals within AAPC who both collectively and individually are relentless in their drive to make our organization and members successful.*

# General Information



## HOTEL INFORMATION

Charleston Marriott  
170 Lockwood Blvd  
Charleston, SC 29403  
Phone: 843-723-3000  
Check in: 4:00pm | Check out: 11:00am

## MEDICAL EMERGENCY

Please dial 911 first in any emergency, and then follow up with the AAPC conference team to inform the front desk.

## PARKING

Parking is complimentary for all registered attendees.

## LOST AND FOUND

Be sure to keep all personal belongings with you at all times. AAPC cannot be responsible for any personal property left in the meeting/session rooms. All recovered items will be given to hotel security and will be listed on: [www.chargerback.com](http://www.chargerback.com).

## LUGGAGE STORAGE

You may store your luggage at Bell Services, located in the main lobby of the hotel. While luggage storage is complimentary, it is customary to give the bell stand a tip of \$1 per bag minimum.

## SLIDE PRESENTATIONS

Following the conference, slide presentations remain available for three weeks. They may be found by logging in to your 'My AAPC' account

at [www.aapc.com](http://www.aapc.com) as well as in the conference app.

## SESSION CHANGES

If you download the "AAPC Conferences" app, you will be able to make changes to your schedule directly in the app. You are welcome to attend any session with available seating, regardless of what is on your schedule. Sessions are filled on a first-come, first-served basis.

## STANDBY LINE

The standby line is for individuals who would like to attend a session but do not have it listed on their schedules. We seat the registered attendees prior to seating the standby line. Every effort is made to accommodate all interested parties, though social distancing will be taken into account for the capacity of the class. Strict fire code regulations prohibit people from sitting on the floor.

## RECORDING OF CONFERENCE SESSIONS

Recording or videotaping of the breakout or general sessions is strictly prohibited. This conference is both photographed and videotaped for future use. Your attendance at the event denotes permission to publish your picture or likeness.

## EARNING CEUS

Registration for HEALTHCON Regional does not guarantee you will receive continuing education credits. You must attend classes to receive credits. Most sessions are worth 1.25 CEUs, although

some general sessions are worth more or less. At the end of each session, the speaker will provide a CEU code. This CEU code activates your CEUs in your member area at [www.aapc.com](http://www.aapc.com).

## CEU CARD

The CEU card is found at the back of this program. Fill in the sessions you attend with the corresponding CEU code given by the presenter at the conclusion of each session. You only submit a copy of the CEU card if selected for renewal verification. Please retain your own copy with the codes filled in. AAPC is not responsible for lost or stolen cards.

## SPECIALTY CREDENTIAL CEUS

The specialty CEUs for each session can be found online at [www.aapc.com/medical-coding-education/conferences/regional/charleston](http://www.aapc.com/medical-coding-education/conferences/regional/charleston) on the 'Agenda' tab, under session information, or will populate in your CEU tracker when you enter your index codes.

## CERTIFICATE OF ATTENDANCE

You will find an electronic version of this certificate in your 'My AAPC' area at [www.aapc.com](http://www.aapc.com). This certificate is proof of attendance only and is not accepted by AAPC for CEUs.

# General Hours

## EXHIBIT HALL HOURS

Don't forget to stop and see the Exhibit Hall and all that our great vendors have to offer. We appreciate their support and could not present our conferences without them. The Exhibit Hall is open during dedicated hall hours, so you may visit all the vendors while you eat.

## MONDAY, OCTOBER 4

Lunch with Exhibitors . . . . . 12:15pm – 1:30pm  
Welcome Reception with Exhibitors . . . . . 4:30pm – 6:00pm

## TUESDAY, OCTOBER 5

Breakfast with Exhibitors . . . . . 7:00am – 8:00am  
Lunch with Exhibitors . . . . . 12:15pm – 1:30pm  
Break with Exhibitors . . . . . 2:45pm – 3:05pm

## WEDNESDAY, OCTOBER 6

Networking Breakfast . . . . . 8:00am – 9:00am

## PRODUCT STORE

Stop by the product store outside of the Crystal Ballroom to purchase AAPC logoed merchandise. Show your AAPC spirit with a new AAPC accessory!

# National Advisory Board Members (2018–2021)

## PRESIDENT



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CRC, CEMC,  
CHONC

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CPC-I, CEMC,  
CGSC, CHONC

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COC, CDEO,  
CPMA, CPC-I



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CENTC, CGSC,  
COBGC, COPC,  
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Approved Instructor

## MID-ATLANTIC



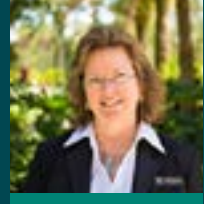
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CRC, CPC-I

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## MOUNTAIN/PLAINS



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CPC, CPC-I,  
CPPM, CCC



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MHA, COC, PCS,  
CPC, AAPC  
Fellow



Michael Warner,  
DO, CPC, CPCO,  
CPMA



Mary Wood,  
CPC, CPC-I

## WEST



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– 2021 Chair



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2021 Vice Chair



Victoria Moll,  
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CPMA, CRC,  
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Approved  
Instructor,  
AAPC Fellow

## MOUNTAIN/PLAINS



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CPC



Tricia Tuttle,  
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Cynthia  
Stephenson,  
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Denise Garrett,  
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CPC, CRC - 2021  
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Kimberly  
Espinosa,  
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CRC, CPC-I

## MID-ATLANTIC



Samantha  
Patterson,  
CPC, CRHC

# You're Invited!

## AUDITCON BY AAPC

November 1-2, 2021  
Virtual Conference

## HEALTHCON 2022 WASHINGTON, DC

March 27-30, 2022  
Hybrid Event

## HEALTHCON REGIONAL 2022

### DENVER

August 2-4, 2022  
Hybrid Event

For more information visit  
[aapc.com/events](https://aapc.com/events)

# Legal Advisory Board Members



Timothy P. Blanchard,  
JD, MHA, FHFMA



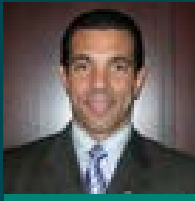
Julie E. Chicoine,  
JD, RN, CPC



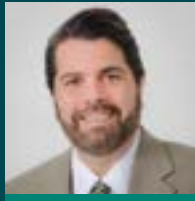
Karina Johnson, Esq.,  
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Christopher A. Parrella,  
JD, CHC, CPC,  
CPCO



Robert A. Pelaia, Esq.,  
CPC, CPCO



Stacy Harper,  
JD, MHSA, CPC

# Schedule:

## Monday, October 4, 2021

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**10:00AM – 11:00AM**

### CONFERENCE WELCOME

GENERAL SESSION | 1 CEU

**ROOM: CRYSTAL BALLROOM**

Bevan Erickson, AAPC CEO

Join Bevan Erickson, AAPC's CEO, for his State of AAPC address. He will cover exciting new and upcoming developments within your organization, why we are moving in these directions, and how these evolutions will impact your daily life, both inside and outside of work.

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**11:00AM – 12:15PM**

### 2021 E/M LESSONS LEARNED

GENERAL SESSION | 1.25 CEUs

**ROOM: CRYSTAL BALLROOM**

Raemarie Jimenez, CPC, CDEO, CIC, CPB, CPMA, CPPM, CPC-I, CANPC, CRHC

In preparation for the implementation of the new 2021 E/M guidelines for office visits, AAPC conducted many provider and coder trainings. In this session we will discuss comments, questions, and lessons learned along the way.

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**12:15PM – 1:30PM**

### LUNCH WITH EXHIBITORS

Take this chance to see a demo with one of our exhibitors. Learn about their products and services and grab a bite to eat.

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1:30PM – 2:45PM | 1.25 CEUs

## Breakout Session 1

### 1A: Healthcare Business Analytics - Why it Matters

**ROOM: EMERALD BALLROOM THREE**

**Speaker:** MariaRita Genovese, CPC; Jordan Goldberger

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**Description:** The importance of analytics for decision support in market share, RVU allocation, yearly budgeting, and quality scoring, as well as measuring revenue. It increases the visibility of daily or monthly operations. Analytics provides a snapshot in real time to gauge industry performance.

### 1B: CPT® Coding and Identifying the Anatomy When Coding Cardiology Procedures

**ROOM: EMERALD BALLROOM TWO**

**Speaker:** Sharon Jane Oliver, CPC, CDEO, CPMA, CRC, AAPC Approved Instructor

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**Description:** Knowing the anatomy and the function of the body is critical when using the correct CPT® codes to describe the procedure(s) performed.

If you do not know where you are in the body, how can you code it? This presentation will take an in-depth look at CPT® code description and apply the anatomical area involved in that respective code. This will help ensure all services performed are captured for accurate billing and proper reimbursement.

### 1C: DRG Tips for Clinical Validation

**ROOM: BLUE TOPAZ**

**Speaker:** Leonta Williams, CPC, CPCO, CRC, CEMC, CHONC

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**Description:** This session will encompass review of those typical conditions (e.g., sepsis, AMI, encephalopathy, AKI, etc.) that trigger a DRG or clinical validation audit. We will discuss what your CDI teams should be looking for to validate those conditions and how to effectively draft physician queries in a manner that is non-leading and supports clinical indicators found in the medical record.

## 1D: Steps for a Successful Facility Internal Audit A-Z

**ROOM: OPAL BALLROOM**

**Speaker:** Marianne Durling, MHA, RHIA, CCS, CDIP, CPC, CPCO, CDEI, CIC, AAPC Approved Instructor

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**Description:** This session will review the new OIG compliance program requirements as well as steps for planning, implementing, and conducting a facility-based internal audit through a corrective action plan.

## 1E: 2021 E/M Guidelines - Compliance for Medically Relevant History and Exam

**ROOM: EMERALD BALLROOM ONE**

**Speaker:** Jaci J. Kipreos, COC, CPC, CDEO, CPMA, CRC, CPC-I, CEMC

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**Description:** The 2021 E/M guidelines for office and outpatient services no longer require quantifiable elements for history and exam. The new guidelines require a medically appropriate history and exam. In this session we will discuss best practices for compliant documentation to support the new guidelines.

**2:45PM – 3:05PM**

### BREAK

Take some time to stretch and refresh your water before you go to your next session room.

## Breakout Session 2

### 2A: Strategic Recruitment: Planning, Hiring, and Onboarding

ROOM: BLUE TOPAZ

**Speaker:** Kathy Burkhardt, MSL, RHIA

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**Description:** According to Glassdoor, the average company spends approximately \$4k and can take up to 52 days to fill a position, not to mention the costs associated with disruption to workflow and onboarding costs. To keep turnover rates at a minimum, it is imperative to take the time to strategically recruit, hire, and onboard new employees. This process will help you formulate an action plan for selecting and hiring the best candidates for your environment who will be able to grow and develop within your company, thereby providing you with a streamlined succession plan that will keep your business flowing smoothly.

### 2B: Orthopedic Surgery Coding - The Present and Future

ROOM: EMERALD BALLROOM TWO

**Speaker:** Lynn M. Anderanin, CPC, CPB, CPMA, CPPM, CPC-I, COSC

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**Description:** Orthopedic surgery coding is always going through constant changes from a CPT® perspective as well as commercial insurance carriers. Medical necessity, site of service, and prior authorization continue to affect reimbursement in orthopedics. This session will look at current trends and guideline changes as well as look into the future with 2022 coding changes that are long overdue.

### 2C: Infusion, Hydration, and Injection Coding

ROOM: OPAL BALLROOM

**Speaker:** Michele M. Stevens, CPC, CPMA

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**Description:** Understand the hierarchy of infusion, hydration, and injection coding. Don't allow coding guidelines that appear to point you in another

direction lead you astray. Make sense of NCCI edits that contradict what you know about hydration pre/post a chemo infusion. Each MAC has their own specific guidance that must be researched well before you determine how to write a policy for your department, which is a must for every organization.

## 2D: Developing, Implementing, and Delivering an Audit Program for Physician Services

**ROOM: EMERALD BALLROOM THREE**

**Speaker:** Kimberly Garner Huey, COC, CPC, CPCO

Sandra Kay Giangreco Brown, RHIT, COC, CPC, CPC-I, COBGC, AAPC Approved Instructor

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**Description:** We will cover the elements that a physician practice needs to consider when designing and implementing an audit plan. Being aware of the deciding factors in the creation of the audit program and considerations to make prior to creation can eliminate headaches down the road. When to consult an attorney to potentially perform the audit under attorney client Privilege will be reviewed, and the guidelines to consider will be discussed. This session will cover valuable information for new or seasoned auditors or practice managers and coders.

## 2E: Double Dip! It's OK This Time. Capitalizing on the New E/M Guidelines to Maximize the Assessment and Plan

**ROOM: EMERALD BALLROOM ONE**

**Speaker:** Jacob Swartzwelder, CPC, CRC, CEMC

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**Description:** Attendees will walk through how to combine 2021 E/M guideline changes and risk adjustment initiatives within the Assessment and Plan. We will explore a high-level overview of 2021 Evaluation and Management Office and Other Outpatient Services guideline changes; consider ways to positively integrate risk adjustment information into the Assessment and Plan; and reveal tips for educating providers on maximizing the impact of their documentation.

**4:30PM – 6:00PM**

## WELCOME RECEPTION WITH EXHIBITORS

Don't miss seeing a live demo with one of our exhibitors and learning about their products and services. Enjoy with drinks and Charleston themed hor d'oeuvres as we say thank you for joining us this year!



# Schedule:

## Tuesday, October 5, 2021

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7:00AM – 8:00AM

### BREAKFAST WITH EXHIBITORS

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8:00AM – 9:15AM

### E/M PANEL

GENERAL SESSION | 1.25 CEUs

**ROOM: CRYSTAL BALLROOM**

**Speakers:** Raemarie Jimenez, Jaci Kipreos, and Dr. Samuel Le Church

**Description:** During this session, an expert panel made up of a physician, coder, auditor, payer, and representative from the AMA will answer audience questions regarding the 2021 E/M guidelines for office visits.

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9:30AM – 10:45AM

### TELEMEDICINE PANEL

GENERAL SESSION | 1.25 CEUs

**ROOM: CRYSTAL BALLROOM**

**Speakers:** Leonta Williams, Stephanie Sjogren, Marianne Durling, and Colleen Gianatasio

**Description:** During this session, a panel of experts representing provider, facility, and payer perspectives will discuss best practices for navigating the ongoing changes with telemedicine and telehealth regulations. There are so many changes occurring it is difficult to keep up. The panel will answer questions from the audience.

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## Breakout Session 3

### 3A: Understanding Principal Care Management and Changes to the Care Management Code Family

**ROOM: BLUE TOPAZ**

**Speaker:** Samuel Le Church, MD, MPH, CPC, CRC, CPC-I

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**Description:** This session will introduce you to the newest codes in the Care Management code family. PCM facilitates non-face-to-face care by the healthcare team for patients with at least one high-risk condition. While PCM will typically be provided by subspecialists, the new codes may be used by any specialty. In addition to a review of program requirements, we will review several case examples, along with best practices for documentation and coding.

### 3B: General Surgery Coding - Head to Toe

**ROOM: EMERALD BALLROOM TWO**

**Speaker:** Kimberly Garner Huey, COC, CPC, CPCO

Sandra Kay Giangreco Brown, RHIT, COC, CPC, CPC-I, COBGC, AAPC Approved Instructor

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**Description:** In this session, we will work our way through the Surgery chapter in CPT®, beginning with the codes in the Integumentary section. As we discuss a variety of codes and their definitions and guidelines attendees will gain a better understanding of general surgery procedure coding. The sections that will be covered include but are not limited to: Integumentary biopsies, mastectomy coding, gastrointestinal procedures, thyroid procedures, and some neurology procedures.

### 3C: Sepsis 2, 3 What?

**ROOM: OPAL BALLROOM**

**Speaker:** Heather Greene, CPC, CIC, CPMA

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**Description:** In this presentation, we will review and discuss the clinical indicators that support the diagnosis of Sepsis 2 or Sepsis 3. We will evaluate documentation and discuss query options for clarification.

### 3D: Conducting a Charge Audit To Boost Your Revenue

**ROOM: EMERALD BALLROOM THREE**

**Speaker:** Dorothy D. Steed, COC, CPCO, CPMA, CPC-I, CEMC, CFCF

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**Description:** Discover missing revenue opportunities by conducting a charge capture audit. Departmental charge entry through the hospital's charge master requires understanding the reportable services, timely data entry, correct number of units, and matching of services rendered. Although financial success is heavily dependent upon accurate and timely charge capture, providers may not fully realize the risks involved in not implementing charging controls. This session will focus on the risks and consequences of missed charges.

### 3E: 2021 E/M Guidelines – Risk Associated With Coding for Time

**ROOM: EMERALD BALLROOM ONE**

**Speaker:** Raemarie Jimenez, CPC, CDEO, CIC, CPB, CPMA, CPPM, CPC-I, CANPC, CRHC

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**Description:** In this session, we will discuss compliance risks associated with the new 2021 E/M time guidelines for office and outpatient services. We will discuss best practices to implement time-based coding.

**12:15PM – 1:30PM**

### LUNCH WITH EXHIBITORS

Take this chance to see a demo with one of our exhibitors. Learn about their products and services.

## Breakout Session 4

### 4A: What Makes a Successful Medical Practice Manager?

**ROOM: EMERALD BALLROOM TWO**

**Speaker:** Judy A. Wilson, COC, CPC, CPCO, CPC-P, CDEO, CPB, CPPM, CANPC, AAPC Approved Instructor

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**Description:** Learn what skills are necessary to be a successful practice manager, the responsibility of a practice manager, how to get the most from your employees, and how to stand out as an effective manager.

### 4B: Gynecology in the Office

**ROOM: EMERALD BALLROOM THREE**

**Speaker:** Peggy A. Stillely, CPC, CPB, CPMA, CPC-I, COBGC

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**Description:** This session covers services and procedures performed in the office. We will look at payer policies and authorizations that may be needed. We will discuss colposcopy, preventive services, contraception management, and office visits.

### 4C: Anesthesia Coding, Billing, and Documentation Nuances

**ROOM: OPAL BALLROOM**

**Speaker:** Kristen R. Taylor, CPC

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**Description:** This session will differentiate anesthesia procedures including modifiers, concurrency, and medical direction based on who is performing the service; provide knowledge of interaction between anesthesiologist and CRNA throughout anesthesia procedure; and clarify the different anesthesia modifiers and how to determine the correct one. Discussion of chart documentation relation to billing is included.

### 4D: Emergency: Audit Risk Areas in the ED

**ROOM: BLUE TOPAZ**

**Speaker:** Marianne Durling, MHA, RHIA, CCS, CDIP, CPC, CPCO, CDEI, CIC, AAPC Approved Instructor

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**Description:** This session will focus on audit risk areas for emergency departments. Learn the most common areas of compliance concern for EDs.

We will review the risks and things you should be doing ahead of any audit.

## 4E: Documentation Deficiencies

**ROOM: EMERALD BALLROOM ONE**

**Speaker:** Jaci J. Kipreos, COC, CPC, CDEO, CPMA, CRC, CPC-I, CEMC

**Description:** The 2021 E/M guidelines for office and other outpatient services have been in use for almost a year. There have been some struggles and confusion along the way. This

session will highlight areas that have created documentation confusion and questions. We will look at the documentation struggles in each of the three categories that define medical decision making and we will touch on time documentation.

**2:45 PM – 3:05 PM**

## BREAK WITH EXHIBITORS

Last chance to learn about the exhibitors products and services.

**3:05 PM – 4:20 PM | 1.25 CEUs**

## Breakout Session 5

## 5A: Health Conditions of the American Trucker

**ROOM: EMERALD BALLROOM TWO**

**Speaker:** Jake Ragan; Sarah Ragan, COC, CPC, CPMA, CRC, CFPC

**Description:** The trucking industry moves America, but who moves the trucking industry? This is the health story of the backbone of America, truck drivers! Please join us as semi-truck driver instructor Jake Ragan and his wife Sarah Ragan discuss the health conditions that drivers face during

their careers. We will touch base on smoking, hypertension, diabetes, hernias, and depression, among other issues.

## 5B: Sightseeing in Charleston

**ROOM: EMERALD BALLROOM THREE**

**Speaker:** Shannon O'Tyson DeConda, CPC, CPMA, CPC-I, CEMC

**Description:** Teaching a session on the ophthalmologic services codes (the eye codes) would pale in comparison

to an E/M session, although they are essentially the bread and butter of an eye practice. Teaching when to use eye vs. E/M is a trickier and more gray area topic to approach. There are variations and disagreements among the payers, so what do you do? In this session, we will explore best practices and how to create an optimum compliance path for your practice.

## 5C: COVID-19 Pulmonary Complications and Ventilator Management

**ROOM:** OPAL BALLROOM

**Speaker:** Louis Jimenez, RRT, CHT

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**Description:** In this session, we will cover the pulmonary complications associated with COVID-19. We will review normal pulmonary physiology followed by restrictive pulmonary pathologies associated with COVID-19, including pneumonitis, pneumonias, ventilator-acquired pneumonia, and adult respiratory distress syndrome. We'll review basic ventilator functions as they relate to ventilator modes, ventilator settings, positive pressure, and enhanced oxygenation modalities, followed by the challenges posed by restrictive disease and how those challenges are met through management of the airway and the ventilator.

## 5D: Revenue Cycle Audit Tips for Home Health and Hospice

**ROOM:** BLUE TOPAZ

**Speaker:** Amy Lee Smith, COC,  
CPC, CPMA

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**Description:** Home health and hospice billing and coding are complex and very different from other settings. This session will present a high-level overview of the revenue cycle process, along with tips for auditing the high-risk areas of documentation, coding, and billing for services in these settings.

## 5E: Counting of Data

**ROOM:** EMERALD  
BALLROOM ONE

**Speaker:** Leonta Williams, CPC,  
CPCO, CRC, CEMC, CHONC

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**Description:** This session will address some of the more pressing questions and remaining ambiguity around assigning data points for MDM. We will discuss the definitions of review of a test vs. interpretation of a test. We will explore the rationale of why credit is given at the time of order and not the review by the same provider, regardless of what day the review happened. Come get clear direction on what is an independent test and what really happens when both time and MDM is documented. It is important that you fully understand all the definitions around "data" and how to communicate those definitions to providers.

# Schedule:

## Wednesday, October 6, 2021

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8:00AM – 9:00AM | 1.00 CEU

**NETWORKING BREAKFAST**  
**ROOM: CRYSTAL BALLROOM**

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9:00AM – 10:15AM

**DIAGNOSIS CODING**  
**INSIGHTS FROM THE EXPERT**

GENERAL SESSION | 1.25 CEUs

**ROOM: CRYSTAL BALLROOM**

**Description:** Led by a panel of experts from various backgrounds, this discussion offers perspective into the often blurred lines of the proper rules surrounding diagnosis coding for professional fee, risk adjustment, and facility claims. The panel will review hospital inpatient medical records and compare what diagnosis codes would be acceptable/reportable based on the focus of the billing: the provider, facility, or risk adjustment.

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10:15AM – 10:30AM

**BREAK**

Take some time to stretch and refresh your water before you go to your next session room.

## Breakout Session 6

### 6A: Start With Empathy: How Practicing Empathy Can Elevate and Improve Organizational Productivity

**ROOM: EMERALD BALLROOM TWO**

**Speaker:** Rhonda Buckholtz, CPC, CDEO, CPMA, CRC, CENTC, CGSC, COBGC, COPC, CPEDC, AAPC Approved Instructor

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**Description:** Collaboration is essential to any successful organization. Unfortunately, how we individually perceive the world can sometimes cause miscommunication and conflicts that hinder effective teamwork. Learning how empathy can help influence teams and build productivity will help you take your organization to higher levels. Empathy must be the driving force and catalyst in today's business models. This presentation will show you how to leverage those skills.

### 6B: Case-Based Complex Vascular Coding

**ROOM: OPAL BALLROOM**

**Speaker:** Eva P. Alexander, CPC

Carmen Piccolo III, DO

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**Description:** We will go over the indications, the procedural steps, evaluating and interpreting the intraoperative images, and the billing for complex vascular and endovascular surgical procedures. These will include cases for May-Thurner syndrome, covered endovascular repair of aortic bifurcation, and complex endovascular peripheral reconstruction.

### 6C: CDI in the Outpatient World

**ROOM: EMERALD BALLROOM THREE**

**Speaker:** Jennifer R. Swindle, CPC, CIC, CPMA, CEMC, CFPC

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**Description:** CDI and concurrent review is common in the inpatient arena, but as healthcare continues to evolve, more work is done in the outpatient setting, with shorter stays, less time to query providers, and significantly higher



volume; this presentation will focus on how to have an effective clinical documentation improvement program in the outpatient setting which focuses on quality and accurate capture of the acuity of the patient and the services provided. The patient is at the heart of healthcare, and the documentation must support all aspects, which impacts reimbursement as well.

## **6D: Critical Care – Compliant Coding and Documentation Require More Than an Admission to ICU!**

**ROOM: BLUE TOPAZ**

**Speaker:** Nancy L. Reading, RN, BS, CPC, CPC-P, CPC-I

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**Description:** This session will cover inpatient critical care documentation and coding nuances required to bill compliantly. The attendee will gain an understanding of the evolution of diagnosis coding as the patient's condition changes. Documentation of the patient's critical clinical picture, or the lack thereof, will drive medical necessity and code assignment. We will compare and contrast the criteria for coding critical care by the American College of Critical Care Medicine versus Medicare's criteria.

## **6E: Determining Condition Complexity**

**ROOM: EMERALD BALLROOM ONE**

**Speaker:** Samuel Le Church, MD, MPH, CPC, CRC, CPC-I

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**Description:** The 2021 outpatient E/M code changes have made everything simpler, right? The changes are easier in many ways, but there are new areas of confusion, both for providers and coders (and auditors). In this session we will focus on the first column of the medical decision making (MDM) table, shedding light on the secrets of medical complexity. Examples from multiple specialties will be reviewed for each MDM complexity level.

**11:45AM – 12:05PM**

### **BREAK**

Last chance to stretch and grab a drink and a snack before you go to your last breakout session.

## Breakout Session 7

### 7A: When Your Patient Has Both Medical and Behavioral Health Concerns

**ROOM: EMERALD BALLROOM ONE**

**Speaker:** Dorothy D. Steed, COC, CPCO, CPMA, CPC-I, CEMC, CFPC

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**Description:** Many providers have seen an increase in behavioral health problems that influence the medical management or require additional mental health management. The pandemic has increased these concerns and requirements for additional documentation and reporting of additional codes, as well as reporting of applicable social determinants of health. This session will cover the reporting requirements to avoid medical necessity denials.

### 7B: Understanding Radiology, NCCI, LCD, and NCD

**ROOM: EMERALD BALLROOM THREE**

**Speaker:** Ruby Woodward, CPC, CDEO, CPB, CPMA, CPC-I, COSC, CSFAC

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**Description:** In this presentation we will review the various NCCI guidelines and edits, NCDs, and LCDs that relate to diagnostic radiology services. You will learn when modifiers are allowed, what documentation is required, and what policies exist and how to apply them.

### 7C: Mental Health and the Opioid Crisis – What Do We Code?

**ROOM: OPAL BALLROOM**

**Speaker:** Heather Greene, CPC, CIC, CPMA

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**Description:** In this course we will look at Chapter 5 in ICD-10-CM, concentrating specifically on the substance abuse categories. We will delve into documentation requirements of top diagnoses and how the coding guideline “with” can affect the principal/first-listed diagnosis. This class is for all levels of coders.

## 7D: Figuring Out Benchmarking

ROOM: EMERALD  
BALLROOM TWO

**Speaker:** Shannon O'Tyson  
DeConda, CPC, CPMA, CPC-I,  
CEMC

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**Description:** Not all of us are statisticians by any stretch, but most of us, once trained on a way to work through data sets, understand how to approach a report, how to break it down, and how to use the data. During this session, we will review what data is valuable for benchmarking for your providers individually and collectively, and why. We will also have sample reports and review the data as we consider the outcomes and the impact on the audit plan and overall compliance process of the organization.

## 7E: Stay Compliant During Physician Vacancies

ROOM: BLUE TOPAZ

**Speaker:** Maryann C. Palmeter,  
CPC, CPCO, CPMA, CENTC

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**Description:** This presentation will address various arrangements that may be entered into when a physician vacancy arises. Audience members will learn about locum tenens and reciprocal billing requirements and differences, proper billing, time and provider limitations, and patient notifications. This presentation will help attendees stay in compliance with Medicare reassignment rules.

# Conference Notes

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# Conference Exhibitors



A Higher Degree of Online Learning

## CHARTER OAK STATE COLLEGE

Healthcare business professionals! Searching for an online college dedicated to today's healthcare workforce? Charter Oak State College ([www.CharterOak.edu/health-care](http://www.CharterOak.edu/health-care)) is a public online college, offering bachelor's, master's and certificate programs in high-demand fields including CAHIIM-accredited health information management, health informatics, healthcare administration, and cyber security. Our programs are developed by experts in the field, and our courses are online and taught by faculty with real-world experience! The college offers flexible credit transfer and accepts credit for qualified credentials. We've been teaching online for over two decades! We're ready when you are. Let's get started! Charter Oak is accredited by the New England Commission of Higher Education.

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CODINGAID

## CODINGAID

CodingAID is a division of Managed Resources specializing in providing coding support, coding compliance reviews, and educational programs.

Since 1994, CodingAID has partnered with organizations such as large health systems, tertiary and community hospitals, and renowned physician groups to assist them in achieving their revenue cycle goals.

Visit our website to learn more about our solutions.

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## **NAMAS**

The National Alliance of Medical Auditing Specialists (NAMAS) provides training, continuing education, and resources for coders, auditors, and compliance professionals. To learn more, visit [www.namas.co](http://www.namas.co).

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## **OHANA CODING**

Ohana Coding provides affordable medical coding education services. We offer a variety of medical coding certification training courses designed to not only help you pass the exam but also learn the real-world coding application of the certification. Our services also include continuing education units (CEUs) with options like CPC® review classes, workshops, webinars, and seminars. All our education can be done live virtually or on-demand. In Hawaiian, the word Ohana means family, and we'd love for you to join the Ohana family.

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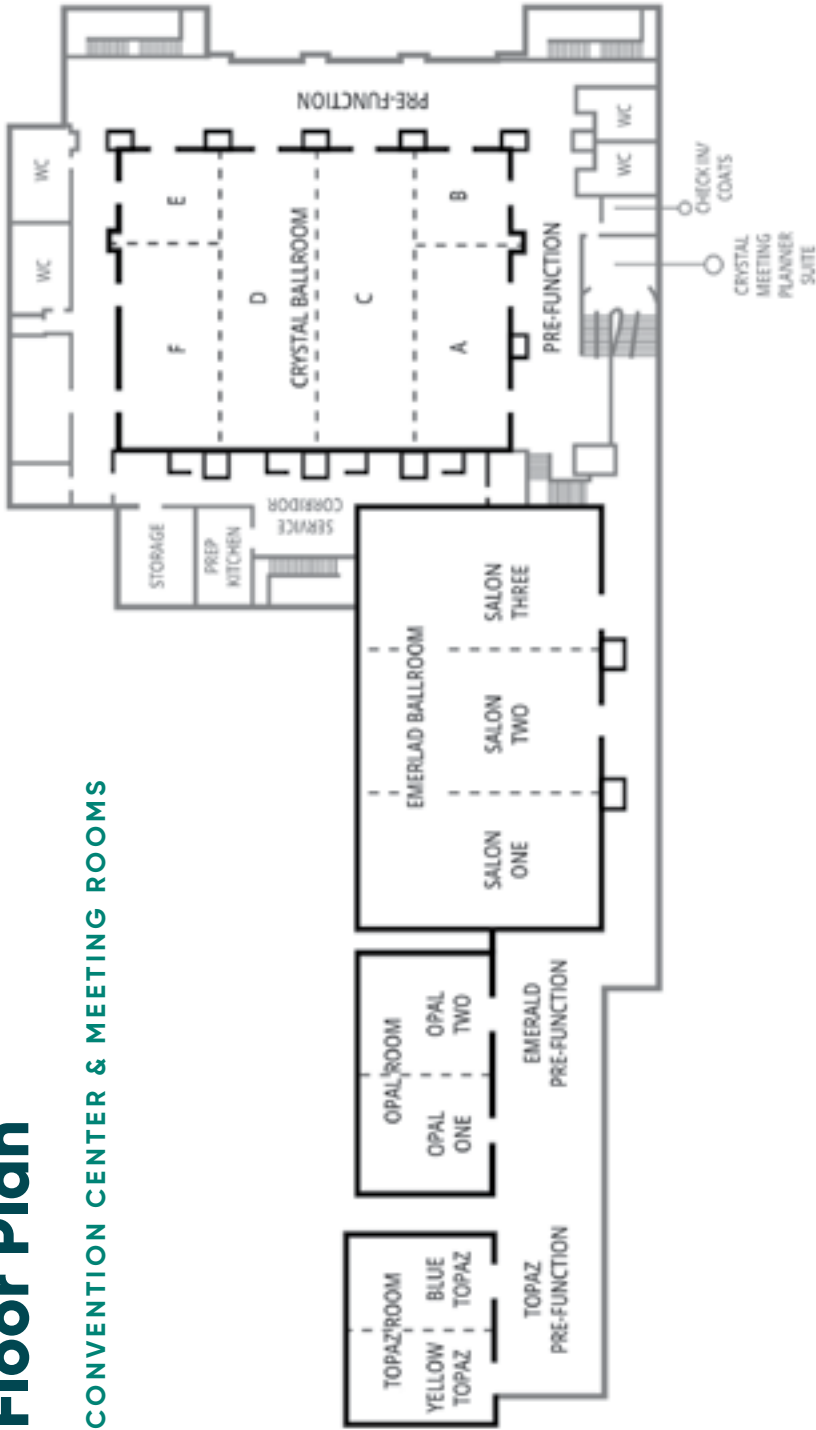


## **DUVASAWKO**

At DuvaSawko, we offer billing and coding solutions exclusively for emergency medicine practices. Being founded and operated by emergency physicians is only one component of our ongoing success and dedication to independent, democratic ED groups! Conveniently located in Ormond Beach, Florida, we provide revenue cycle services to groups across the United States. The DuvaSawko team of dedicated professionals consistently excels at practice analysis and operations, delivering superior service and industry-leading results to our clients.

# Floor Plan

## CONVENTION CENTER & MEETING ROOMS



# CEU Code Card

To receive CEUs at the 2021 Charleston Regional Conference, complete this form, including the session title and CEU code. You will receive the corresponding CEUs for every session you attend once you enter the code in your CEU tracker.

AAPC is not responsible for lost or stolen cards.

Session	Title	CEU Code	CEUs
General Session	Conference Welcome		1.00
General Session	2021 E/M Lessons Learned		1.25
Breakout Session 1			1.25
Breakout Session 2			1.25
General Session	E/M Panel		1.25
General Session	Telemedicine Panel		1.25
Breakout Session 3			1.25
Breakout Session 4			1.25
Breakout Session 5			1.25
	Networking Breakfast		1.00
General Session	Diagnosis Coding Insights from the Expert		1.25
Breakout Session 6			1.25
Breakout Session 7			1.25
		<b>Total:</b>	

# HEALTHCON 2022

## WASHINGTON, DC



### Search, Solve, & Spring Ahead!

HEALTHCON 2022 registration is now open at [healthcon.com](https://healthcon.com).

The conference is scheduled for March 27-30 in Washington, DC/Maryland at the Gaylord National Resort & Convention Center. Come together with your AAPC community for four days of learning, fun, and adventure in one of the most beautiful cities in America – especially when spring comes around.

Spring ahead with your colleagues as you indulge in the historic beauty of our nation's capital. Attend in person or virtually. Just don't miss out on the fun!

